

# Your retirement savings report

for the period January 1, 2003 to December 31, 2003

Joan Brown 123 Any Street Any Town ON A1A 1A1



#### Member name Joan Brown

Plans you are a member of

- Registered Pension Plan (RPP)
- Registered Retirement Savings Plan (RRSP)

**Your customer number** 100977661

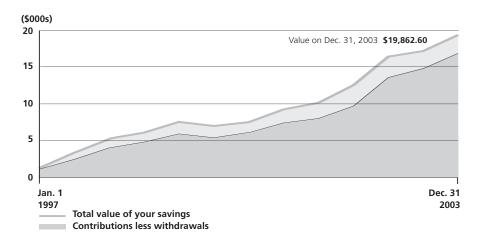
**Your birthdate** November 26, 1972

## What you have currently saved for your retirement

Plan	Value on Jan. 1, 2003	Increase or decrease in the report period	Value on Dec. 31, 2003
RPP	\$4,550.37	\$5,380.93	\$9,931.30
RRSP	4,550.37	5,380.93	9,931.30
Total savings	\$9,100.74	\$10,761.86	\$19,862.60

### How your savings have grown

Here's how your savings have grown since your first contribution. If you began contributing to your plans at different times, we've used the earliest date.



# Your personal rates of return for the last 12 months:

RPP	7.5%
RRSP	8.2%

### Need more information?

#### Contact your plan's advisor

Jonathon Smith J.S. Consulting Company 1-800-123-4567 jsmith@jsconsulting.com

#### **Contact Manulife Financial**

1-888-727-7766 gromail@manulife.com www.manulife.ca/GRO

### Looking ahead to your retirement

#### What you told us

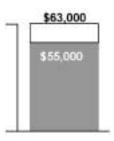
Your planned retirement age	65
Your annual retirement income goal	\$63,000 a year
Your average monthly contribution amount to your Manulife group plans for the last 12 months	\$332
Your monthly contributions to other plans	\$35
Your spouse's monthly contributions to other plans	\$50
Value of your other retirement savings	\$1,000
Value of your spouse's savings	\$3,000
Your investor style	Balanced <sup>1</sup>

#### Are you on track?

Your personal retirement income summary

Your estimated projected annual retirement income if you retire at 65 is \$55,000

Your annual retirement income goal is \$63,000



#### Estimated retirement income gap - \$8,000 a year

Your estimated annual retirement income<sup>2</sup> is based on your:

- balance in your group retirement savings plans with Manulife and future monthly contributions
- additional savings outside of Manulife
- other sources of retirement income<sup>3</sup>
- government benefits<sup>4</sup>

#### What you can do to meet your goals

You are currently not on track to achieve your retirement income goal. Here are few suggestion to help you reach your goal:

- increase your household monthly contribution from \$417 to \$467 a month (increase of \$50) to meet your current retirement goals,<sup>5</sup>
- change your planned retirement age, or
- reduce your retirement income goal.

We encourage you to experiment with different retirement scenarios. Log on to our member secure site at **www.manulife.ca/GRO** and choose "My retirement goal."

Please Note: If you would like to change your contribution amount, please contact your plan administrator.

#### About your projections

All illustrations and figures are shown in today's (or real) dollars.

<sup>1</sup>Your investor style reflects how your money is invested with Manulife Financial.

<sup>2</sup>The estimate of your retirement income summary is an illustration, not a guarantee of what could happen by retirement. The estimates shown in this summary are based on information you provided and assumptions made by Manulife. Results could be higher or lower, depending on market performance. The estimates are as of the report date and assume that you make no withdrawals from your plan before you retire. These projections are based on your current contribution levels.

<sup>3</sup>Other sources of retirement income include defined benefit pensions, other savings and other income.

<sup>4</sup> An approximation of your government benefits is included in our projections of your retirement income. Under current legislation, you or your spouse cannot collect CPP/QPP before age 60, or OAS before age 65.

<sup>5</sup>All contribution amounts are subject to plan, legal and legislative requirements. If you want to increase your contributions, please note that your contributions to registered plans may not exceed plan or legal limits. To meet your goal, you may need to increase your contributions to more than one plan. Neither Manulife, nor any of its agents, employees or registered representatives, are providing legal, tax or investment advice.

It is assumed you will be drawing the same amount in income each year of retirement.

Refer to the section "More details about your projections" for a full list of assumptions used in your illustration.

You should review your retirement plan on a regular basis

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661

### Your personal rates of return on December 31, 2003

	For this report period	1 year	3 year	5 year	10 year	Since your first contribution*
RPP	7.5%	7.5%	8.9%	9.4%		9.2%
RRSP	8.2%	8.2%	9.3%	9.8%		10.1%

\*Dates of your first contributions:

• RPP – Jan. 1, 1997

• RRSP – Jan. 1, 1997

These personal rates of return tell you how all your investments combined have performed in your plan after investment management fees have been deducted. For your personal rates of return for each fund, see the section *Details of your investments in this plan*. For information on how we calculate the personal rates of return, please see the *Bulletin board*.

# Summary of your contributions and withdrawals for this report period

	Your contributions	Your sponsor's contributions	Your withdrawals
RPP	\$1,794.36	\$2,189.61	\$0.00
RRSP	1,794.36	2,189.61	0.00
Total	\$3,588.72	\$4,379.22	\$0.00

#### Did you know?

Your personal rate of return is a key retirement planning tool. Use it to ensure your investments are performing at the rate you need to achieve your retirement goals.

Not sure what impact your personal rate of return has on your retirement goals? Use the handy retirement calculator found on our Web site at **www.manulife.ca/GRO** to review the assumptions on which you've based your retirement planning. No Internet access? You can use the paper copy of the retirement calculator included in your Enrolment kit.

**Registered Pension Plan** Policy number: 123-456-789 Division: West

# **Registered Pension Plan**

for the period January 1, 2003 to December 31, 2003

#### **Plan information**

Policy number	123-456-789
Member number	61652
Gender	Female
Your status	Active
Province of employment	Ontario
Date you started with your employer (sponsor)	Jan. 1, 1997
Date you joined the plan	Jan. 1, 1997
Percentage vested in your plan*	100%
Date you are 100% vested*	Jan. 6, 2001
Retirement date, if you retire at age 65	Dec. 1, 2037
Early retirement date, if you retire at age 55	Dec. 1, 2027

\*See the **Bulletin board** for an explanation of vesting.

# Summary of your transactions for this report period

	Member required	Member voluntary	Sponsor required	Sponsor voluntary	Total
Opening value on January 1, 2003	\$1,000.25	\$1,000.26	\$1,749.86	\$800.00	\$4,550.37
Contributions	897.18	897.18	1,733.41	456.20	3,983.97
Fees and expenses	0.00	0.00	0.00	0.00	0.00
Growth in the value of your plan	349.24	349.24	349.24	349.24	1,396.96
Value on December 31, 2003	\$2,246.67	\$2,246.68	\$3,832.51	\$1,605.44	\$9,931.30

Any contributions made to your plan that we received after December 31, 2003 will be shown on your next report.

#### Looking for more details?

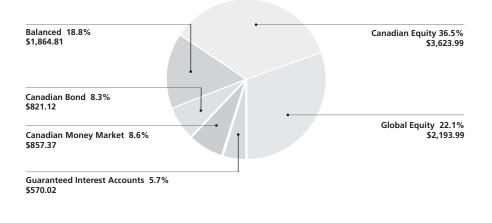
You can see the details of all your transactions on the secure Web site. Just login to your account, and select Transaction Summary from the menu. Here's where you can see the unit value, interest rate, and amount of each transaction.

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661

#### **Registered Pension Plan**

Policy number: 123-456-789 Division: West

### Breakdown of your investments by asset class



#### Diversification is the key

Diversification is a key investment strategy. It helps reduce risk. A good rule of thumb is to have no more than 25% of your investments in any one fund. Asset Allocation Funds are the exception to this rule, as they are designed to suit your specific needs and spread the risk.

### Foreign content percentage

Your foreign content is 20%. This is calculated based on the purchase price of the foreign market-based funds, and not on their value today.

There is currently no limit on the amount of foreign content you may hold. The federal government has announced plans to change the rules but the effective date is unknown at this time. Manulife encourages you to consider limiting foreign content to 30% of your total investments in anticipation of the changes.

### Details of your investments in this plan on December 31, 2003

Investment code and name	Number of units	Unit price	Value on Dec. 31, 2003	Per cent of your investments	Personal rate of return for each fund Jan. 1, 2003 to Dec. 31, 2003
Guaranteed Interest Accounts					
1001 Manulife 1 year GIA			\$253.32	2.6%	2.8%
1002 Manulife 2 year GIA			87.75	0.8%	2.9%
1003 Manulife 3 year GIA			228.95	2.3%	3.1%
Total Guaranteed Interest Accounts			\$570.02	5.7%	
Canadian Money Market					
3131 ML E&P Money	80.65630	\$10.630	857.37	8.6%	3.5%
Canadian Bond					
4161 ML McLean Budden Fixed Income	76.81170	10.690	821.12	8.3%	8.7%

(continued on next page)

#### **Registered Pension Plan**

Policy number: 123-456-789 Division: West

# Details of your investments in this plan (continued)

Investment code and name	Number of units	Unit price	Value on Dec. 31, 2003	Per cent of your investments	Personal rate of return for each fund Jan. 1, 2003 to Dec. 31, 2003
Balanced					
5161 ML McLean Budden Reg Balanced	155.92141	11.960	1,864.81	18.8%	12.1%
Canadian Equity					
7121 ML Altamira Blue Chip	116.70019	15.010	1,751.67	17.6%	47.3%
7171 ML Seamark Cdn Stock	176.46840	10.610	1,872.32	18.9%	20.6%
Total Canadian Equity			\$3,623.99	36.5%	
Global Equity					
8181 ML Trimark	56.57636	20.150	1,140.01	11.5%	21.5%
8141 ML Fidelity Int'l Portfolio	67.91091	15.520	1,053.98	10.6%	21.1%
Total Global Equity			\$2,193.99	22.1%	
Total value of your investments			\$9,931.30	100.0%	

### Your current investment instructions

Here are the instructions we currently have on file for investing your contributions.

Investr	nent code and name	Member required	Member voluntary	Sponsor required	Sponsor voluntary
3131	MI E&P Money	10.000%	10.000%	10.000%	10.000%
4161	ML McLean Budden Fixed Income	10.000%	10.000%	10.000%	10.000%
5161	ML McLean Budden Reg Balanced	20.000%	20.000%	20.000%	20.000%
7121	ML Altamira Blue Chip	20.000%	20.000%	20.000%	20.000%
7171	ML Seamark Cdn Stock	20.000%	20.000%	20.000%	20.000%
8181	ML Trimark	10.000%	10.000%	10.000%	10.000%
8141	ML Fidelity Int'l Portfolio	10.000%	10.000%	10.000%	10.000%
Total		100.00%	100.00%	100.00%	100.00%

# If you have given us investment instructions that apply after December 31, 2003, we will list them on your next report.

Your beneficiaries		
Primary beneficiary	Relationship	Per cent
Peter Brown	Father	100.000%

#### Small steps towards a strong finish

Increasing your contributions by small amounts of money can really pay off in the long run. Why not try saving an extra \$10 per month – that's \$120 per year. If this money is invested at 8%, it will grow to \$5,689.99 after 20 years.

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661

**Registered Pension Plan** Policy number: 123-456-789

Division: West

## Investments that will soon mature

Here is a list of your guaranteed interest account (GIA) investments that will mature over the next 8 months.

Investment code and name	Value on Dec. 31, 2003	Interest rate	Maturity date	Value on maturity date
1001 Manulife 1 year GIA	\$253.32	2.875%	Jul. 3, 2004	\$256.97
1002 Manulife 2 year GIA	87.75	2.875%	Jul. 3, 2004	89.01
1003 Manulife 3 year GIA	228.95	2.875%	Jul. 3, 2004	232.45

Unless you give us different instructions **before** the maturity date, any investments that mature will be **automatically** reinvested for the same term at the rate in effect on the date of reinvestment.

#### Want to see details for all your guaranteed investments?

Login to the Plan Member Web site and choose Guaranteed Interest Accounts from the left menu.

Plan information

**Registered Retirement Savings Plan** Policy number: 123-456-789 Division: West

# **Registered Retirement Savings Plan**

for the period January 1, 2003 to December 31, 2003

Member number       61652         Gender       Femal         Your status       Active         Contributor name       Jim Bi         Date you started with       your employer (sponsor)         Jate you joined the plan       Jan. 1         Retirement date,       Image: Control of the plan	
GenderFemalYour statusActiveContributor nameJim BiDate you started withyour employer (sponsor)Jan. 1Date you joined the planJan. 1Retirement date,	56-789
Your status     Active       Contributor name     Jim Br       Date you started with     your employer (sponsor)       Jate you joined the plan     Jan. 1       Retirement date,     Image: Sponsor (Sponsor)	2
Contributor nameJim BiDate you started with your employer (sponsor)Jan. 1Date you joined the planJan. 1Retirement date,	e
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your employer (sponsor) Jan. 1 Date you joined the plan Jan. 1 Retirement date,	rown
Retirement date,	, 1997
	, 1997
if you retire at age 65 Dec.	1, 2037

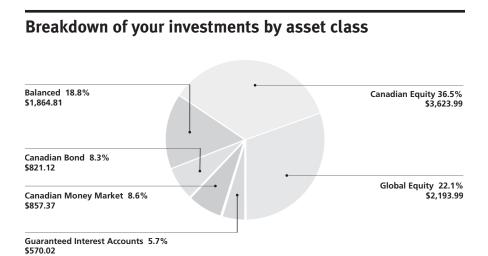
# Summary of your transactions for this report period

	Member voluntary	Total
Opening value on January 1, 2003	\$4,550.37	\$4,550.37
Contributions for: Jan. 1 to Mar. 3, 2003	1,022.27	1,022.27
Mar. 4 to Dec. 31, 2003	2,961.70	2,961.70
Fees and expenses	0.00	0.00
Growth in the value of your plan	1,396.96	1,396.96
Value on December 31, 2003	\$9,931.30	\$9,931.30

Any contributions made to your plan that we received after December 31, 2003 will be shown on your next report.

#### Looking for more details?

You can see the details of all your transactions on the secure Web site. Just login to your account, and select Transaction Summary from the menu. Here's where you can see the unit value, interest rate, and amount of each transaction.



#### Plan your retirement online

Does your personal information need updating? Do you want to change your investments? Check out our Web site at **www.manulife.ca/GRO** 

You can also do transactions and get lots of useful information about your group savings plans. It's just a simple click away!

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661

**Registered Retirement Savings Plan** Policy number: 123-456-789 Division: West

### Foreign content percentage

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# Details of your investments in this plan on December 31, 2003

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#### **Registered Retirement Savings Plan**

Policy number: 123-456-789 Division: West

### Your current investment instructions

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Investr	nent code and name	Member voluntary
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7121	ML Altamira Blue Chip	20.000%
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8181	ML Trimark	10.000%
8141	ML Fidelity Int'l Portfolio	10.000%
Total		100.00%
**		

If you have given us investment instructions that apply after December 31, 2003, we will list them on your next report.

Your beneficiaries		
Primary beneficiary	Relationship	Per cent
Peter Brown	Father	100.000%

### Investments that will soon mature

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Unless you give us different instructions **before** the maturity date, any investments that mature will be **automatically** reinvested for the same term at the rate in effect on the date of reinvestment.

#### Want to see details for all your guaranteed investments?

Login to the Plan Member Web site and choose Guaranteed Interest Accounts from the left menu.

# More details about your projections

# How we estimate if you're on track to reach your retirement income goal

We have used a combination of, information you provided and our assumptions about future salary, rates of return on investments, and future contributions to help estimate your retirement income.

#### Here's a summary of your information:

	Information about you	Information about your spouse
Date of birth De	ecember 26, 1972	January 7, 1975
Current annual income	\$44,000.00	\$30,000.00
Age you plan to retire	65	65
Other monthly income at retirement	\$0.00	\$0.00
Age when other monthly income starts	Not applicable	Not applicable
Current value of you	r registered savin	gs
Manulife group plans*	\$9,931.30	Not applicable
Other	\$3,000.00	\$1,000.00
Current value of you	r non-registered s	savings
Manulife group plans *	\$0.00	Not applicable
Other	\$0.00	\$0.00
Your current average	monthly contrib	utions
Manulife group plans*	\$332.00	Not applicable
Other registered plans	\$35.00	\$50.00
Other savings	\$0.00	\$0.00

\*This figure may not match the balance on the first page of the statement because this number includes the balance on all your plans, not just those appearing on this statement.

#### Contributions

Your suggested ongoing contribution amount refers to the total amount to be put towards retirement savings to help you reach your retirement goals, based on the given assumptions. All expressions of ongoing contribution amounts assume that ongoing contributions stop when you retire and, likewise, your spouse's ongoing contributions cease when he/she retires. Contribution amounts may include employee and employer contributions made to your company's qualified retirement plan, deposits to other registered and non-registered accounts.

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661 **Registered Retirement Savings Plan** Policy number: 123-456-789 Division: West

#### Here are the assumptions we used:

#### Net salary growth rate:

Up to age 28	4.10% a year
From age 29 to 48	1.30% a year
Age 49 and over	0.00% a year
Investor style for current asset mix	Balanced
Net rate of return on your investmen	its
With Manulife	6.41% a year
Other investments	6.41% a year
Net rate of return of your investments af year	ter you retire3.92% a
Life expectancy	Age 90

#### **Rates of return**

The rate of return used to estimate the growth of your group retirement savings plan is based on the number of years until your planned retirement age, and either how your assets are invested with Manulife currently or if you are a new client to Manulife on your chosen investor strategy.

For each investor style, a range of rate of return estimates, net of inflation, has been calculated using the historical performance returns of representative market indexes and the average of asset-class specific funds that are sold in Canada. Each investor style has an estimated return that is updated periodically by Manulife Financial Canadian Pension Operations. From the range of rate of return estimates, the rate used for the purposes of your calculation has historically been exceeded approximately 70% of the time. Your actual return will be impacted by any investment management fees and expenses incurred.

**Note:** Return estimates are not a guarantee of future results and are for illustration purposes only.

The rate of return we used to estimate the growth of your Manulife investments is also used to estimate the future growth of your other retirement savings and spousal retirement savings. This rate of return estimate is not based on the past performance of your investments and does not guarantee future returns.

The estimates shown assume that no withdrawals are made from your retirement savings account(s) prior to retirement. Withdrawals will reduce the value of your retirement savings account(s) immediately and consequently may affect the value of your retirement savings account(s) at your retirement date.

#### Bulletin board

#### Important information about your Registered Pension Plan

Plan name: The Registered Pension Plan for Employees of Burlington Resources

Policy number: 123-456-789 Provincial registration number: 987654321-96 Federal registration number: 123456789-86

#### How we calculate your personal rates of return

We've prepared your personal rates of return using the industry standard method. These returns are:

- annualized, which means they are expressed as yearly returns
- after deduction of investment management related expenses
- · based on past performance, and
- not a guarantee of future returns.

Values in market-based funds can go up or down depending on the value of the underlying securities.

Many variables affect your personal rates of return, such as the opening and closing values of your plan each month as well as the timing and amount of contributions, withdrawals and transfers.

#### Locked-in money in your plan

You can't withdraw locked-in money as cash and must use it to buy a retirement income option.

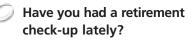
#### Vesting defined

The vested amount in your plan is the amount of employer (sponsor) money you're entitled to if you terminate employment. Your own contributions are always 100% vested.

#### What happens if you die?

Did you know that if you die before you retire, the value of your employee contributions and vested employer (sponsor) contributions made after January 1, 1987 will be paid to your spouse, even if he or she is not your named beneficiary. The value of your employee contributions and vested employer contributions made prior to January 1, 1987 will be paid to your named beneficiary.

This legislation only applies to your RPP contributions. For other types of plans, your contributions are always paid to your named beneficiary.



Just like your annual check-up with your doctor, you should do a "retirement check-up" each year. Visit the retirement planning section of our Web site at **www.manulife.ca/GRO** to make sure you're still on the right course to achieving your retirement goals. No Internet access? You can use the paper copy of the retirement calculator included in your Enrolment kit.

Sample Company Limited Retirement savings report January 1, 2004 to December 31, 2004 Member name: Dale Robins Customer number: 100977661

#### Bulletin board (continued)

#### RRSP contribution room

This statement should not be used to calculate your RRSP contribution room. Please refer to your previous year's Revenue Canada Notice of Assessment.

#### Review your report carefully

We've made every effort to ensure that this report is accurate, but please review your report carefully and let us know within 30 days if you notice any errors.

#### To contact us

For account inquiries, call us toll-free at: 1-888-727-7766

To speak with a Manulife Financial Education Specialist about your investments, call us toll-free at: **1-888-245-5558** 

(*d*) E-mail us at:GROmail@manulife.com

Write to us at: Manulife Financial Customer Service – Canadian Pension Operations P.O. Box 396 Waterloo, Ontario N2J 4A9 CANADA

#### Manulife Financial investment options and performance

This section lists all guaranteed interest accounts and market-based funds available to you, as well as their interest rates and rates of return. **The funds you've currently invested in are shown in bold.** 

Note: Some of these funds may not be available in all of your plans.

#### **Guaranteed Interest Accounts**

The interest rates shown may change depending on market conditions. Interest rates shown don't include Member Reward Program enhancements, if these apply to your plan.

	Interest rate	on Dec. 31, 2003
Investment code and name	RPP	RRSP
1000 Manulife Daily Interest	1.525%	1.520%
1001 Manulife 1 Year GIA	4.900%	4.895%
1002 Manulife 2 Year GIA	5.400%	5.395%
1003 Manulife 3 Year GIA	5.650%	5.645%
1004 Manulife 4 Year GIA	5.775%	5.770%
1005 Manulife 5 Year GIA	6.025%	6.020%
1010 Manulife 10 Year GIA	6.025%	6.020%

#### Market-based funds

Rates of return are shown before deduction of the investment management fees. Rates of return for periods of one year or more are expressed as an annualized return.

Rate of return on December 31, 2					
nent code and name	Year to date	1 year	3 year	5 year	10 yea
Allocation (AA)					
Conservative Asset Allocation	4.6%	4.6%	9.6%	9.1%	
Moderate Asset Allocation	6.5%	6.5%	11.5%	11.0%	
Balanced Asset Allocation	9.7%	9.7%	14.7%	14.2%	
Growth Asset Allocation	11.4%	11.4%	16.4%	15.9%	
Aggressive Asset Allocation	13.7%	13.7%	18.7%	18.2%	
Conservative Index AA	5.5%	5.5%	10.5%	10.0%	
Moderate Index AA	7.5%	7.5%	12.5%	12.0%	
Balanced Index AA	10.0%	10.0%	15.0%	14.5%	
Growth Index AA	12.5%	12.5%	17.5%	17.0%	
Aggressive Index AA	12.2%	12.2%	17.2%	16.7%	
dian Money Market					
ML E&P Money	4.3%	4.3%	5.2%	5.1%	4.0%
dian Bond					
ML AGF Cdn Bond	-1.8%	-1.8%	3.5%	3.0%	4.5%
ML E&P Pooled Bond	-2.3%	-2.3%	4.0%	4.5%	4.7%
	Allocation (AA) Conservative Asset Allocation Moderate Asset Allocation Balanced Asset Allocation Growth Asset Allocation Aggressive Asset Allocation Conservative Index AA Moderate Index AA Balanced Index AA Growth Index AA Aggressive Index AA Adgressive Index AA Money Market ML E&P Money dian Bond ML AGF Cdn Bond	Allocation (AA)Conservative Asset Allocation4.6%Moderate Asset Allocation6.5%Balanced Asset Allocation9.7%Growth Asset Allocation11.4%Aggressive Asset Allocation13.7%Conservative Index AA5.5%Moderate Index AA7.5%Balanced Index AA10.0%Growth Index AA12.5%Aggressive Index AA12.2%dian Money Market4.3%ML E&P Money4.3%	nent code and nameYear to date1 yearAllocation (AA)Conservative Asset Allocation4.6%4.6%Moderate Asset Allocation6.5%6.5%Balanced Asset Allocation9.7%9.7%Growth Asset Allocation11.4%11.4%Aggressive Asset Allocation13.7%13.7%Conservative Index AA5.5%5.5%Moderate Index AA7.5%7.5%Balanced Index AA10.0%10.0%Growth Index AA12.5%12.5%Aggressive Index AA12.2%12.2%dian Money MarketHL E&P Money4.3%ML AGF Cdn Bond-1.8%-1.8%	Year to date         1 year         3 year           Allocation (AA)	Allocation (AA)       -1.3       -1.3       -1.3         Conservative Asset Allocation       4.6%       4.6%       9.6%       9.1%         Moderate Asset Allocation       6.5%       6.5%       11.5%       11.0%         Balanced Asset Allocation       9.7%       9.7%       14.7%       14.2%         Growth Asset Allocation       11.4%       11.4%       16.4%       15.9%         Aggressive Asset Allocation       13.7%       13.7%       18.7%       18.2%         Conservative Index AA       5.5%       5.5%       10.5%       10.0%         Moderate Index AA       7.5%       7.5%       12.5%       12.0%         Balanced Index AA       10.0%       10.0%       15.0%       14.5%         Growth Index AA       12.5%       12.5%       17.5%       17.0%         Aggressive Index AA       12.2%       12.2%       17.2%       16.7%         dian Money Market       -1.8%       -1.8%       3.5%       3.0%

## Manulife Financial investment options and performance (continued)

# Market-based funds (continued)

		Rate of return on December 31, 2003				
Investi	ment code and name	Year to date	1 year	3 year	5 year	10 yea
Cana	dian Bond (continued)					
4141	ML Fidelity Cdn Bond	-0.8%	-0.8%	3.6%	4.9%	5.6%
4161	ML McLean Budden Fixed Income	-2.2%	-2.2%	1.0%	5.2%	4.1%
4171	ML Seamark Fixed Income	-2.4%	-2.4%	5.0%	6.5%	7.6%
Balar	nced					
5111	ML AGF Growth and Income	17.7%	17.7%	18.5%	19.3%	24.7%
5131	ML E&P Balanced	3.2%	3.2%	4.0%	5.8%	6.0%
5161	ML McLean Budden Reg Balanced	13.4%	13.4%	12.5%	14.9%	15.0%
5171	ML Seamark Diversified Growth	16.6%	16.6%	16.9%	18.4%	18.0%
5181	ML Trimark Income Growth	12.7%	12.7%	15.0%	14.5%	17.5%
Cana	dian Equity					
7111	ML AGF Cdn Equity	34.8%	34.8%	37.0%	29.5%	40.0%
7121	ML Altamira Blue Chip	49.2%	49.2%	48.0%	50.1%	39.2%
7122	ML Altamira Emerging Growth	24.3%	24.3%	25.3%	25.0%	28.7%
7131	ML E&P Equity	6.3%	6.3%	7.0%	8.5%	8.0%
7132	ML Canadian Equity Index	30.8%	30.8%	32.0%	35.0%	29.8%
7141	ML Fidelity Capital Builder	35.3%	35.3%	37.5%	38.0%	33.4%
7161	ML McLean Budden Cdn Equity	26.0%	26.0%	27.5%	28.5%	29.0%
7162	ML McLean Budden Eqty Growth	24.3%	24.3%	25.2%	28.2%	27.2%
7171	ML Seamark Cdn Stock	22.2%	22.2%	24.2%	26.3%	29.5%
7181	ML Trimark Canadian	18.2%	18.2%	20.2%	27.2%	25.5%
Globa	al Equity					
8031	ML Int'l Global Equity	39.6%	39.6%	42.1%	44.3%	40.0%
8141	ML Fidelity Int'l Portfolio	23.0%	23.0%	24.5%	29.8%	30.0%
8161	ML McLean Budden Global Eqty	28.4%	28.4%	29.8%	32.1%	30.7%
8181	ML Trimark	16.8%	16.8%	19.3%	25.5%	26.7%
U.S. I	Equity					
8111	ML AGF American Growth	23.5%	23.5%	24.2%	25.6%	28.9%
8131	ML U.S. Equity Index	13.6%	13.6%	15.0%	13.8%	12.5%
8132	ML E&P Pooled U.S. Equity	19.0%	19.0%	20.9%	26.7%	29.8%
8142	ML Fidelity Growth America	15.6%	15.6%	14.8%	15.2%	17.2%
8151	ML GT America Growth Class	43.9%	43.9%	40.0%	38.6%	44.3%
8171	ML Seamark American Equity	32.8%	32.8%	35.8%	34.9%	35.2%
Inter	national Equity					
8172	ML Seamark Int'l Equity	41.0%	41.0%	35.1%	32.8%	40.1%

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